



CORPORATE CAMPUS OFFICE FOR LEASE

8310 EXCELSIOR DRIVE
MADISON, WI

The information presented herein is based on estimates and assumptions and is presented for illustration purposes only. No representations, warranties or guarantees of any kind are made.



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8310 Excelsior | Overview

This Class A office in Old Sauk Business Park is in headquarters-ready condition with exceptional interior finishes and a thoughtfully designed amenity package. The building is fully furnished, allowing immediate functionality while preserving flexibility for a user's branding and operational needs. The property is part of a rare, multi-site corporate campus opportunity totaling approximately 25 acres, including adjacent vacant land and an adjacent Class A single tenant office building. Ideal uses include corporate or regional headquarters, professional services, technology or engineering, healthcare administration, training or R&D users, and growing organizations seeking campus scalability.

Building Footprint	45,749 RSF
Available Square Footage	20,000 - 45,749 RSF (110,000 RSF when combined with adjacent building)
Base Rent	\$18.00/SF triple net
Operating Expenses (Est. 2026)	\$9.50/SF (includes utilities)
Parking	199 surface stalls (3 indoor)
Power	3-phase 1200 Amp 480/277
Shipping & Receiving	Two (2) 10'x10' dock doors (one equipped with a leveler) One (1) 10'x10' box-height door
Age (original/renovation)	1990 /2010
HVAC	Closed loop system
Fire Protection	Fully sprinklered

Fully furnished and plug-and-play, allowing immediate occupancy with minimal capital investment.



8310 Excelsior | Photos



Expansive Kitchen



Conference Room



Main Entrance



Collaborative Workspace



Outdoor Patio

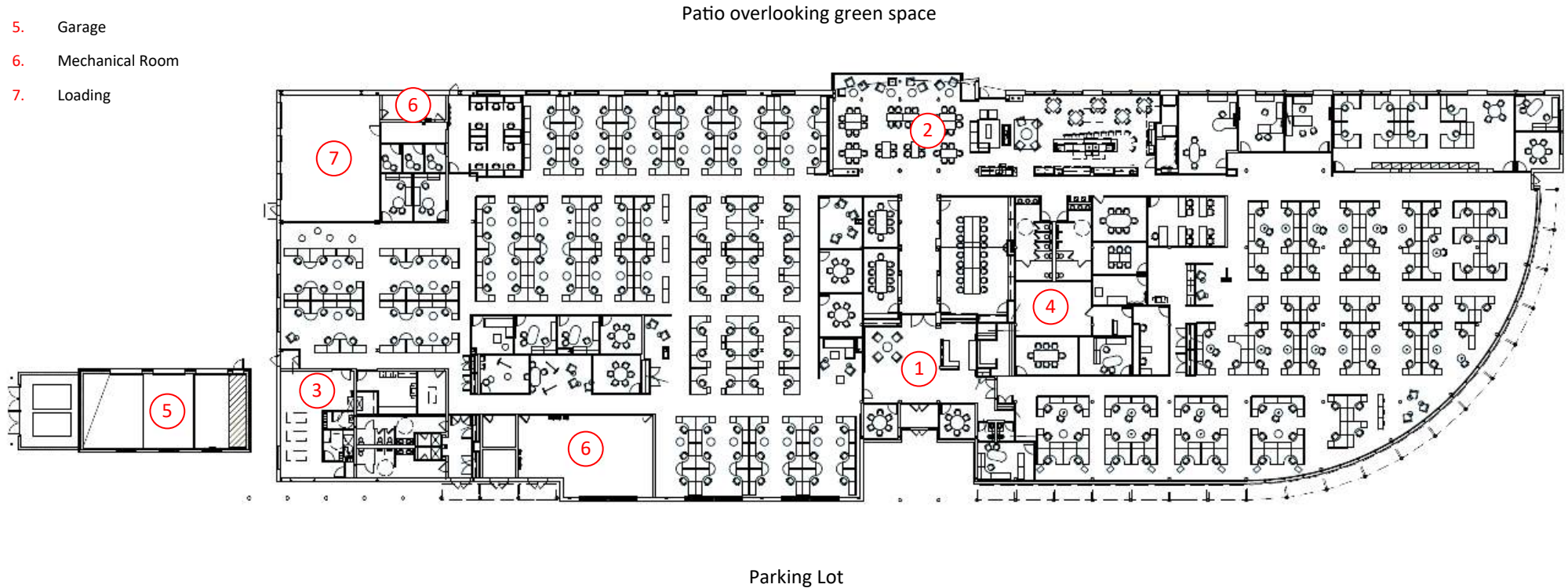


Shipping/Receiving



1. Lobby
2. Breakroom
3. Fitness Room
4. IT/Data
5. Garage
6. Mechanical Room
7. Loading

8310 Excelsior | Floor Plan



Workspace & Technology

Training/Conference Rooms
Generous ceiling heights
Fully Furnished
1000 kw backup generator

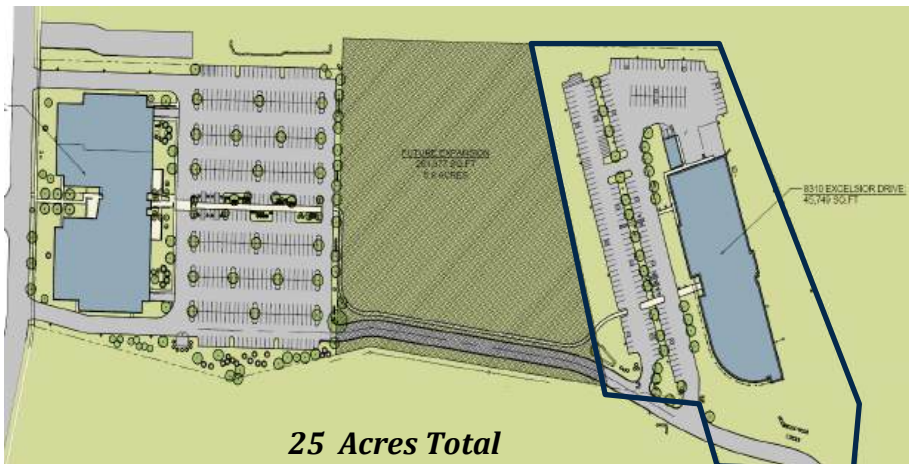
Wellness & Amenities

Expansive Kitchen
Fitness Center
Outdoor Patio with fire pit
Adjacent 5.8 acre greenspace with walking paths

Access & Convenience

Desirable Office Park Location
199 parking stalls & 3 enclosed
Loading Dock
Nearby dining/shopping
Easy access to Beltline Highway





A rare opportunity to control a true **corporate campus** environment on Madison's desirable west side within Old Sauk Trails Business Park. This offering includes two existing corporate office buildings totaling 110,000 SF plus 5.8 acres of adjacent vacant land, providing immediate occupancy with long-term expansion optionality under a single ownership entity.

Offering Overview

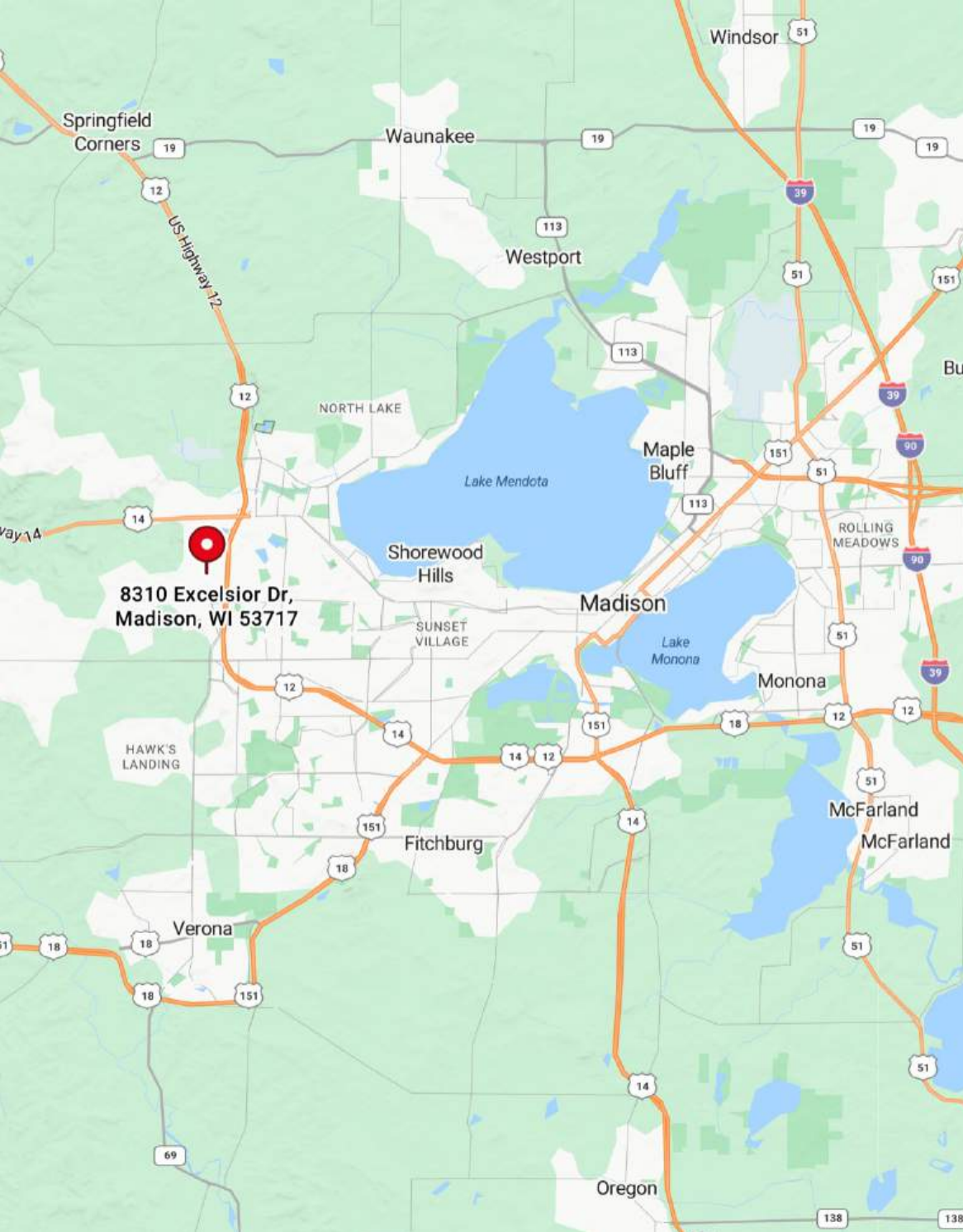
- **1117-1125 Deming Way:** 62,507 RSF corporate office
- **8310 Excelsior Drive:** 45,749 RSF corporate office
- **Vacant Land:** 5.8 acres for future expansion
- **Total Control:** Approximately **25 acres** across all three sites

Designed for corporate users seeking **headquarters-style presence**, this campus allows an organization to **occupy today and expand tomorrow** without relocation risk, land assembly challenges, or operational disruption.

Click [here](#) for aerial video of 8310 Excelsior Drive

Click [here](#) for information on 1117-1125 Deming Way

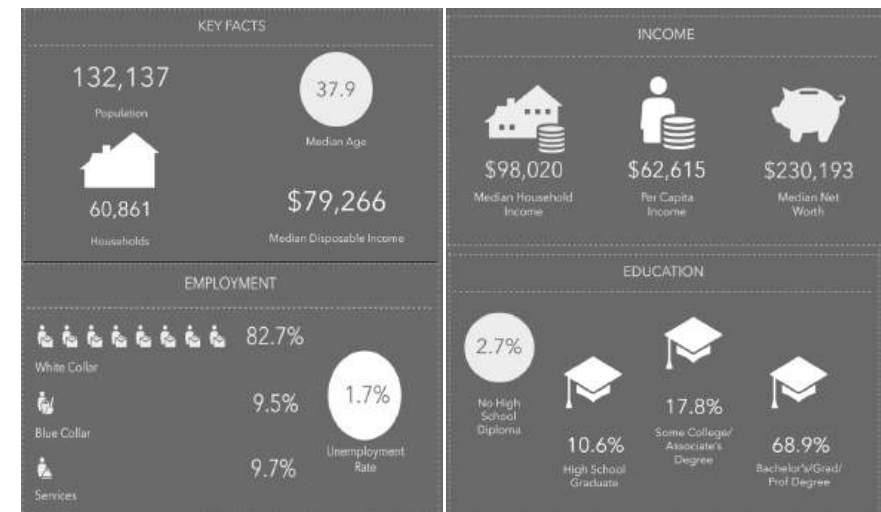




8310 Excelsior | Location

Old Sauk Trails

- **Premier executive office location**
with strong appeal to professional and corporate users
- **Proximity to affluent neighborhoods**
supporting executive housing and workforce recruitment
- **Excellent regional access**
to major west side corridors and the greater Madison metro
- **Established business park environment**
with complementary corporate and professional users
- **Strong labor pool**
driven by Madison's education, healthcare & technology sectors
- **Lower congestion than downtown**
with convenient parking and campus-style layouts
- **Exceptional Amenities**
with nearby shopping, restaurants and greenspace





DISCLOSURE TO NON-RESIDENTIAL CUSTOMERS

1 Prior to negotiating on your behalf the brokerage firm, or an agent associated with the firm, must provide you the
2 following disclosure statement:

3 **DISCLOSURE TO CUSTOMERS** You are a customer of the brokerage firm (hereinafter Firm). The Firm is either an agent
4 of another party in the transaction or a subagent of another firm that is the agent of another party in the transaction. A
5 broker or a salesperson acting on behalf of the Firm may provide brokerage services to you. Whenever the Firm is
6 providing brokerage services to you, the Firm and its brokers and salespersons (hereinafter Agents) owe you, the
7 customer, the following duties:

8 (a) The duty to provide brokerage services to you fairly and honestly.

9 (b) The duty to exercise reasonable skill and care in providing brokerage services to you.

10 (c) The duty to provide you with accurate information about market conditions within a reasonable time if you request
11 it, unless disclosure of the information is prohibited by law.

12 (d) The duty to disclose to you in writing certain Material Adverse Facts about a property, unless disclosure of the
13 information is prohibited by law (see lines 42-51).

14 (e) The duty to protect your confidentiality. Unless the law requires it, the Firm and its Agents will not disclose your
15 confidential information or the confidential information of other parties (see lines 23-41).

16 (f) The duty to safeguard trust funds and other property held by the Firm or its Agents.

17 (g) The duty, when negotiating, to present contract proposals in an objective and unbiased manner and disclose the
18 advantages and disadvantages of the proposals.

19 Please review this information carefully. An Agent of the Firm can answer your questions about brokerage services,
20 but if you need legal advice, tax advice, or a professional home inspection, contact an attorney, tax advisor, or home
21 inspector. This disclosure is required by section 452.135 of the Wisconsin statutes and is for information only. It is a
22 plain-language summary of the duties owed to a customer under section 452.133(1) of the Wisconsin statutes.

23 **CONFIDENTIALITY NOTICE TO CUSTOMERS** The Firm and its Agents will keep confidential any information given to the
24 Firm or its Agents in confidence, or any information obtained by the Firm and its Agents that a reasonable person
25 would want to be kept confidential, unless the information must be disclosed by law or you authorize the Firm to
26 disclose particular information. The Firm and its Agents shall continue to keep the information confidential after the
27 Firm is no longer providing brokerage services to you.

28 The following information is required to be disclosed by law:

29 1. Material Adverse Facts, as defined in Wis. Stat. § 452.01(5g) (see lines 42-51).

30 2. Any facts known by the Firm or its Agents that contradict any information included in a written inspection
31 report on the property or real estate that is the subject of the transaction.

32 To ensure that the Firm and its Agents are aware of what specific information you consider confidential, you may
33 list that information below (see lines 35-41) or provide that information to the Firm or its Agents by other means. At a
34 later time, you may also provide the Firm or its Agents with other information you consider to be confidential.

35 **CONFIDENTIAL INFORMATION:** _____

36 _____

37 _____

38 **NON-CONFIDENTIAL INFORMATION** (the following information may be disclosed by the Firm and its Agents): _____

39 _____

40 _____

41 _____ (Insert information you authorize to be disclosed, such as financial qualification information.)

DEFINITION OF MATERIAL ADVERSE FACTS

43 A "Material Adverse Fact" is defined in Wis. Stat. § 452.01(5g) as an Adverse Fact that a party indicates is of such
44 significance, or that is generally recognized by a competent licensee as being of such significance to a reasonable
45 party, that it affects or would affect the party's decision to enter into a contract or agreement concerning a transaction
46 or affects or would affect the party's decision about the terms of such a contract or agreement.

47 An "Adverse Fact" is defined in Wis. Stat. § 452.01(1e) as a condition or occurrence that a competent licensee
48 generally recognizes will significantly and adversely affect the value of the property, significantly reduce the structural
49 integrity of improvements to real estate, or present a significant health risk to occupants of the property; or information
50 that indicates that a party to a transaction is not able to or does not intend to meet his or her obligations under a
51 contract or agreement made concerning the transaction.

52 **NOTICE ABOUT SEX OFFENDER REGISTRY** You may obtain information about the sex offender registry and persons
53 registered with the registry by contacting the Wisconsin Department of Corrections on the Internet at
54 <http://www.doc.wi.gov> or by telephone at 608-240-5830.

No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.
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