OFFERING MEMORANDUM

STABILIZED INVESTMENT - 100% OCCUPIED FLEX BUILDING



4416 PFLAUM RD - MADISON, WI



OAKBROOK CORPORATION

2 Science Court, Suite 200 Madison, WI 53711



PRESENTED BY:

BRYANT MEYER, CCIM

Broker, Associate office: (608) 443-1004 cell: (608) 633-2242 bmeyer@oakbrookcorp.com

TONY KEUNTJES

CRE Associate (608) 443-1039 (715) 451-3252 akeuntjes@oakbrookcorp.com

The calculations and data presented are deemed to be accurate, but not guaranteed. They are intended for the purpose of illustrative projections and analysis. The information provided is not intended to replace or serve as substitute for any legal, accounting, investment, real estate, tax or other professional advice, consultation or service. The user of this software should consult with a professional in the respective legal, accounting, tax or other professional area before making any decisions.

PROPERTY SUMMARY

4416 PFLAUM ROAD





Property Summary

Price: \$1,600,000
In-Place NOI: \$106,884
Total Building SF: 13,034 SF
Lot Size: 1 AC
Built: 1992
Power: 3-Phase Electrical

(CC-T) Commercial Corridor Transitional

District

Service

Property Overview

100% occupied investment opportunity at 4416 Pflaum Rd. Three existing Tenants with 3+ years remaining on each lease.

Subway occupies 14% of the building (1,872 SF), Maaco occupies 72% (9,408 SF), and Richard Gordon-Auto Detailing occupies 14% of the building (1,754 SF).

Location Overview

The building is located on Madison's east side off Highway 51 and just a few minutes from the Beltline Highway. The Dane County Regional Airport is a short 10 minutes away, with easy access to the I90/94 interchange.

OAKBROOK CORPORATION
2 Science Court, Suite 200
Madison, WI 53711

Zoning:

INVESTMENT SUMMARY

4416 PFLAUM ROAD





Investment Summary

Price	\$1,600,000
Year Built	1992
Tenants	3
RSF	13,034
Price/RSF	\$122.76
Floors	1
Cap Rate	6.68%

Tenant Annual Scheduled Income

Tenant	Actual
Subway	\$36,000
Maaco	\$77,000
Richard Gordon	\$16,531
Totals	\$129,531

Annualized Income

Description	Actual
Gross Potential Rent	\$129,531
- Less: Vacancy	\$0
Effective Gross Income	\$129,531
- Less: Expenses	(\$22,647)
Net Operating Income	\$106,884

Annualized Expenses

Description	Actual
Building Insurance	\$4,000
Taxes - Real Estate	\$18,647
Total Expenses	\$22,647
Expenses Per RSF	\$1.74

PROPERTY PHOTOS

4416 PFLAUM ROAD











OAKBROOK CORPORATION 2 Science Court, Suite 200 Madison, WI 53711

Oakbrook
Integrated Real Estate Services

BRYANT MEYER, CCIM Broker, Associate

O: (608) 443-1004 C: (608) 633-2242 bmeyer@oakbrookcorp.com TONY KEUNTJES

CRE Associate
0: (608) 443-1039
C: (715) 451-3252
akeuntjes@oakbrookcorp.com

PROPERTY PHOTOS

4416 PFLAUM ROAD







OAKBROOK CORPORATION 2 Science Court, Suite 200 Madison, WI 53711



BRYANT MEYER, CCIM

Broker, Associate O: (608) 443-1004 C: (608) 633-2242

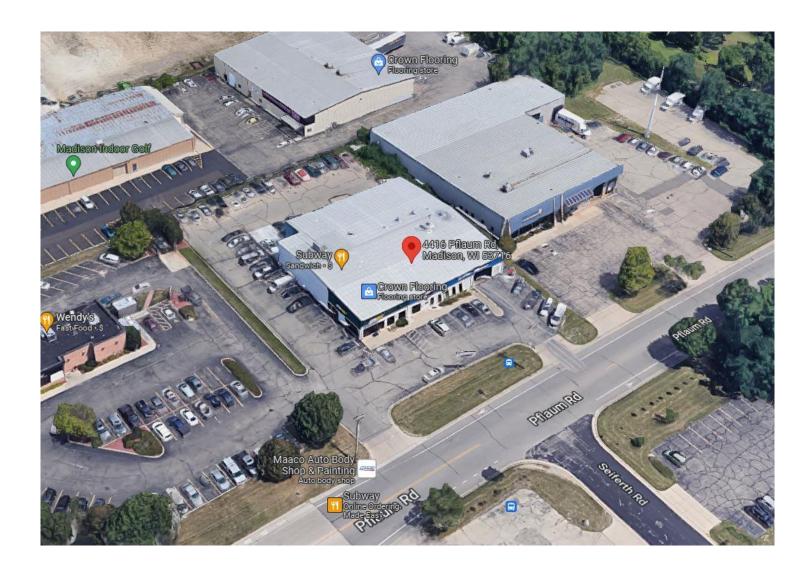
bmeyer@oakbrookcorp.com

TONY KEUNTJES

CRE Associate
0: (608) 443-1039
C: (715) 451-3252

akeuntjes@oakbrookcorp.com

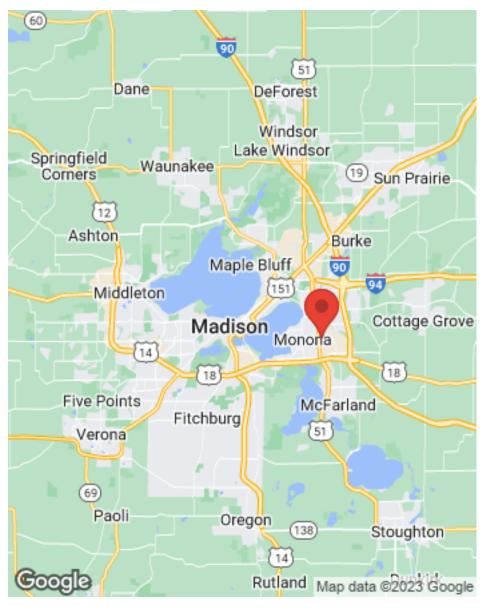




LOCATION MAPS

4416 PFLAUM ROAD







OAKBROOK CORPORATION 2 Science Court, Suite 200 Madison, WI 53711



BRYANT MEYER, CCIM

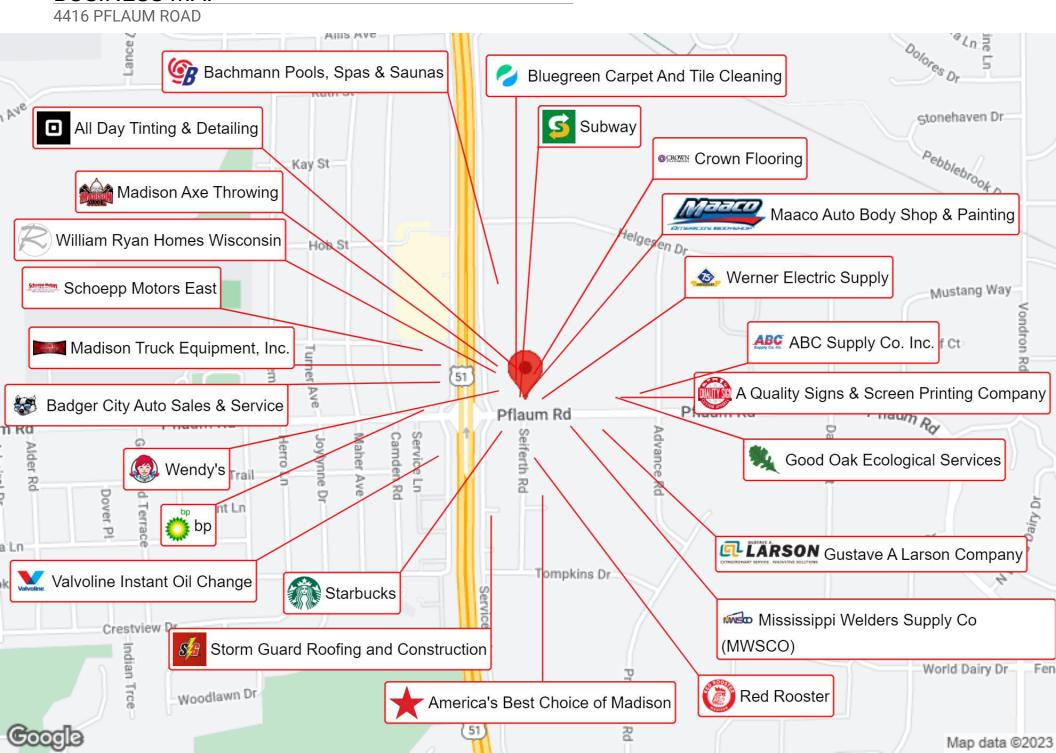
Broker, Associate
0: (608) 443-1004
C: (608) 633-2242
bmeyer@oakbrookcorp.com

TONY KEUNTJES

CRE Associate
0: (608) 443-1039
C: (715) 451-3252
akeuntjes@oakbrookcorp.com

BUSINESS MAP





DEMOGRAPHICS

4416 PFLAUM ROAD





Population	1 Mile	3 Miles	5 Miles
Male	3,149	24,918	70,762
Female	3,158	25,962	70,042
Total Population	6,307	50,880	140,804
Age	1 Mile	3 Miles	5 Miles
Ages 0-14	968	8,029	21,034
Ages 15-24	747	5,929	13,678
Ages 25-54	2,547	19,168	70,116
Ages 55-64	917	7,329	16,843
Ages 65+	1,128	10,425	19,133
Income	1 Mile	3 Miles	5 Miles
Median	\$47,455	\$57,204	\$47,386
< \$15,000	217	1,715	10,879
\$15,000-\$24,999	171	1,748	7,500
\$25,000-\$34,999	251	2,092	6,847
\$35,000-\$49,999	362	2,920	7,940
\$50,000-\$74,999	707	5,304	11,898
\$75,000-\$99,999	478	3,986	7,866
\$100,000-\$149,999	369	3,174	6,137
\$150,000-\$199,999	94	734	1,645
> \$200,000	22	470	1,304
Housing	1 Mile	3 Miles	5 Miles
Total Units	2,706	23,519	65,399
Occupied	2,577	22,310	61,552
Owner Occupied	1,883	14,897	28,400
Renter Occupied	694	7,413	33,152
Vacant	129	1,209	3,847

OAKBROOK CORPORATION 2 Science Court, Suite 200 Madison, WI 53711



BRYANT MEYER, CCIM

Broker, Associate
0: (608) 443-1004
C: (608) 633-2242
bmeyer@oakbrookcorp.com

TONY KEUNTJES

CRE Associate
0: (608) 443-1039
C: (715) 451-3252
akeuntjes@oakbrookcorp.com

DISCLAIMER

4416 PFLAUM ROAD



All materials and information received or derived from Oakbrook Corporation its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Oakbrook Corporation its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Oakbrook Corporation will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third-party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Oakbrook Corporation makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Oakbrook Corporation does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants, and governmental agencies. All properties and services are marketed by Oakbrook Corporation in compliance with all applicable fair housing and equal opportunity laws.

OAKBROOK CORPORATION

2 Science Court, Suite 200 Madison, WI 53711



PRESENTED BY:

BRYANT MEYER, CCIM

Broker, Associate
0: (608) 443-1004
C: (608) 633-2242
bmeyer@oakbrookcorp.com

TONY KEUNTJES

CRE Associate
0: (608) 443-1039
C: (715) 451-3252
akeuntjes@oakbrookcorp.com

The calculations and data presented are deemed to be accurate, but not guaranteed. They are intended for the purpose of illustrative projections and analysis. The information provided is not intended to replace or serve as substitute for any legal, accounting, investment, real estate, tax or other professional advice, consultation or service. The user of this software should consult with a professional in the respective legal, accounting, tax or other professional area before making any decisions.